A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



•	•	+ 28.1%	+ 10.0%	+ 23.2%
Chatham	County	Change in New Listings	Change in Closed Sales	Change in Median Sales Price

	Ν	November			Year to Date		
	2020	2021	+/-	2020	2021	+/-	
New Listings	96	123	+ 28.1%	1,563	1,582	+ 1.2%	
Closed Sales	130	143	+ 10.0%	1,332	1,447	+ 8.6%	
Median Sales Price*	\$450,000	\$554,440	+ 23.2%	\$435,000	\$511,505	+ 17.6%	
Average Sales Price*	\$454,066	\$588,108	+ 29.5%	\$469,688	\$558,794	+ 19.0%	
Total Dollar Volume (in millions)*	\$59.0	\$84.1	+ 42.5%	\$625.2	\$808.6	+ 29.3%	
Percent of Original List Price Received*	98.8%	102.9%	+ 4.1%	97.7%	101.7%	+ 4.1%	
Percent of List Price Received*	99.4%	102.4%	+ 3.0%	98.8%	101.9%	+ 3.1%	
Days on Market Until Sale**	38	9	- 76.3%	50	25	- 50.0%	
Inventory of Homes for Sale	251	140	- 44.2%				
Months Supply of Inventory	2.0	1.0	- 50.0%				

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

Novem	ber

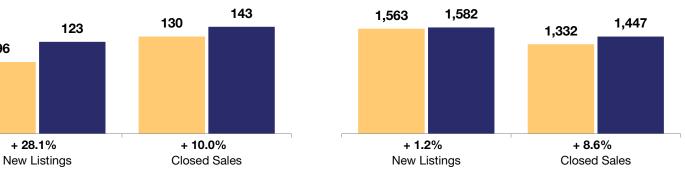
96

2020 2021

Year to Date



All MLS



Change in Median Sales Price from Prior Year (6-Month Average)⁺



+ Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period